

IIAAWNY

INDEPENDENT
INSURANCE AGENTS ASSOCIATION OF
WESTERN NEW YORK, INC.
FOUNDED IN 1841



I-WAYS

Information for
November 2011

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Affiliated with:
INDEPENDENT INSURANCE
AGENTS AND BROKERS OF
NEW YORK, INC.

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NeXtgen

INVEST

Promoting the growth and development of the next generation of “Insurance Professionals”

You may have heard about these programs but now is your opportunity to learn what they are all about and what is being done at the State and local levels to promote these programs.

Please join us for this very informative presentation.

Young professionals from your agencies are welcome to attend.

Guest speakers are:

Kathy Lawler, AAI, CIC, IIABNY Assistant Vice-President of Education
Karen Catalano, Cesar Group Insurance- Invest teacher
Carl N. Maranto Jr., IIAAWNY Director, NeXtgen Chair

Thursday, 11/17/11

Registration 11:45 am Luncheon 12:00 pm

Program 12:45-1:30 pm

Protocol Restaurant 6766 Transit Rd. Williamsville
\$25 per person in advance/ \$30 per person at the door

RSVP Deadline: 11/11/11

Barb Duke (716) 926 0322 iiaawny@gmail.com

RSVP ONLINE HERE

Menu: Chicken Protocol (sautéed boneless breast, sundried tomatoes and broccoli with garlic & crushed red pepper in a basil and chardonnay beurre blanc). Lunch includes salad, potato, vegetable, rolls & butter, dessert, coffee or tea.

**NOTE: We are able to accommodate dietary restrictions; we must know about them by the RSVP deadline above. We cannot accept "payment at the door" for any special meal request.*

Thank you for your understanding.



Upcoming Events:

12/9/11 Holiday party The Mansion on Delaware Ave
1/19/12 Affiliate Mixer/Wine Tasting Pettibone's
1/30-1/31/12 Capitol Event in Albany

PRESIDENTS MESSAGE

Dear Members & Affiliates:

October was a full month of activities. We had our largest turnout for the legislative breakfast in years. Every state and local legislator was in attendance. Kathleen A. Weinheimer and her staff from the state presented our positions on several of the key issues. We networked with the legislators and their staff trying to personalize our positions. All of them look forward to our Capitol Event, January 30 and 31. I expect the train to be full of IIAAWNY members! Finally, a big thank you goes to Steven McCarville for calling each legislator, Christine Garvelli for the great venue and Leo Kuziemkowski for coordinating it.

The final October event was the NeXtGen Spooktacular Soiree at the Pearl Street Grill. This event was sold out weeks before, so if your under age 40 employees did not attend, they missed out on a fun time and great networking. Encourage them to RSVP early for the next event. Over 100 young people came in costume, networked and danced the night away!! Visit our NextGen facebook page for photos and comments. Next time you see Carl N Maranto Jr congratulate him and his committee officers on a job SPOOKTACULARLY done! Keep watching our newsletter and website (www.wnyagent.com) for more of these great NeXtGen events.

Come to our November meeting at Protocol and learn more about the NextGen chapter and InVest. Both programs are focused on the youth in our community. InVest is all about teaching insurance fundamentals and career opportunities to high school students. If you are interested in teaching a class (or two) or desire more information about this wonderful instructional program you need to attend this lunch. We are looking to have this program in every senior high school in Western New York. Each one of you can help in achieving that goal by contacting InVest chair, Barry Harper.

I expect to see and greet each of you at the November meeting!!

Paul

Paul Chisolm

President IIAAWNY

FIREMAN'S BALL

I had the honor of going to the Fireman's Ball on September 30, 2011. There were 12 honorees, and **the Independent Insurance Agents Award was given to Captain John Leising**, Ladder 15, and 4th Platoon.

The incident happened on September 6, 2011 at 214 Ludington Street. While working as a call-in. Captain Leising was performing primary search and ventilation procedures, when he was advised by Firefighter Richard Hyde, that a victim had been discovered. The pair immediately began to move the victim towards safety, encountering many obstacles along the way. Despite the abundance of items stored in the home, Captain Leising and Firefighter Hyde successfully extricated the victim from the burning structure, with additional assistance from the crew of Engine 35.

Captain and Mrs. Leising will be joining us at our Christmas Luncheon. Please introduce yourself, make them feel welcome and thank him for his heroic work!



CAPTAIN JOHN LEISING

Wendy Clemens CIC, CISR, CPIW, DAE
Treasurer

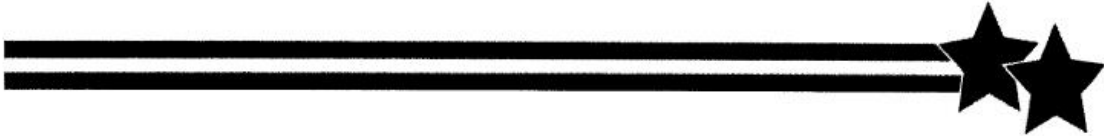


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- \$75-\$149 Founders Club

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Contributions or gifts to IAPAC are not deductible as charitable contributions for purposes of federal income tax.

NEXTGEN SPOOKTACULAR

Friday, October 21st



LEGISLATIVE BREAKFAST MEETING OCTOBER 11TH





AFFILIATE MEMBERS who have renewed IIAAWNY membership.

Please **support** our
AFFILIATE members:

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Member Survey

We recently asked for help from our members via email for meeting ideas and new names for our email list. We are also trying to reach out to all the young (under age 40) people who might benefit from participation in the recently formed NextGen Chapter.

We've had a few responses but would like to hear from more of you. If you haven't already done so, please take a few minutes to share your thoughts with us....

[Survey](#)

Save the Date

IIAAWNY Holiday Party:

December 9, 2011

Where:

The Mansion on Delaware

Time:

12pm to 4pm

